

Corporate Profile

# Enterprise Technology & Strategic Talent Solutions

Accelerating Digital Transformation through Integrated Services



US-Based



Global Delivery



Compliance-Driven

# Who We Are?



Legal Entity

**Suniksha Technologies LLC**

US-incorporated, Texas-based



Team Size

**200+ Professionals**

USA & India delivery centers



Founded

**2016**

9+ years of enterprise delivery



Head quarters

**Frisco, Texas**

Dallas-Fort Worth metro area



Growth Trajectory

**~30% YoY**

Sustained organic growth



Client Base

**Fortune 500 Focus**

Multi-year partnerships

## Standards & Compliance



ISO 27001



PCI DSS Compliant



SOC 2 Compliant



GDPR

# Proven Excellence Across Global Enterprises

“

*"Built on a foundation of consistent value delivery, with deep domain expertise"*



# Core Technology Services



## Digital Product & Platform Engineering

- › Legacy Modernization & Cloud Migration
- › Microservices & API-First Platforms
- › Application Modernization



## Data Intelligence & Analytics

- › Data Lake & Warehouse Architecture
- › Real-time Streaming & BI Visualization
- › Advanced Analytics



## Applied AI & Innovation

- › Generative AI & LLM Engineering
- › Machine Learning Operations
- › AI-Driven Automation



## Modern Cloud & Infrastructure

- › Multi-Cloud Strategy & Implementation
- › Infrastructure as Code (IaC) & Kubernetes
- › Cloud Governance



## Resilience, Security & DevSecOps

- › CI/CD Pipeline & Test Automation
- › Security-First Development (DevSecOps)
- › Identity & Compliance (IAM & SIEM)



## Team in a Box

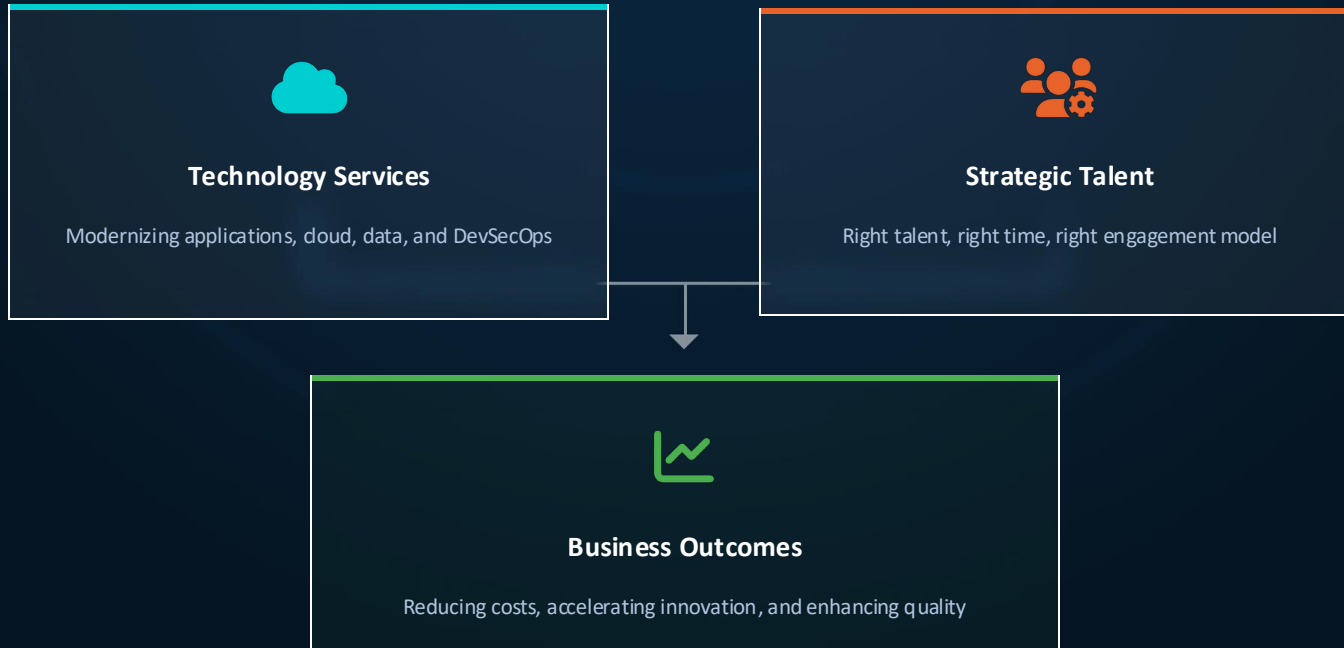
- ✓ Cross-functional teams (3-12 FTEs) tailored to project needs
- ✓ Dedicated to specific programs, products, or workstreams
- ✓ Pre-built automotive accelerators to speed up delivery
- ✓ Fixed monthly capacity pricing for predictable budgeting



## Staff Augmentation

- ✓ **Specialized Roles:** Gen AI SEs, Cloud Architects, Data Engineers
- ✓ **Ops & Security:** DevOps, SRE, Security Specialists
- ✓ **Flexible Models:** Contract, Contract-to-Hire, Direct Placement
- ✓ **Rapid Response:** 72-hour time-to-present for critical roles

# Our Pathway to Organizational Excellence



# Why Suniksha? The Value Proposition



## 30-40% Cost Optimization

Hybrid delivery model combining US-based leadership with global execution centers, delivering enterprise-grade quality at optimized total cost of ownership.



## Accelerated Time-to-Market

Pre-built automotive accelerators, reusable components, and agile delivery methodology reducing project timelines by 25–35%.



## Quality & Compliance First

Toyota Production System-aligned quality practices with enterprise security controls meeting automotive industry regulatory requirements.



## Long-Term Partnership

Multi-year enterprise engagements with dedicated account teams, knowledge retention programs, and continuous improvement mindset.

# Delivery Excellence Model



## US-Based Leadership

- > Client engagement & relationship mgmt
- > Solution architecture & design
- > Program/project governance
- > Quality assurance oversight



## Global Execution

- > Development & engineering teams
- > Testing & quality engineering
- > Follow the sun model (24x7)
- > Cost-optimized delivery centers



## Quality & Compliance Framework

- |                                    |                                   |                                       |
|------------------------------------|-----------------------------------|---------------------------------------|
| ✔ Agile/Scrum delivery methodology | ✔ Code review & security scanning | ✔ Continuous Integration & Deployment |
| ✔ SOC 2 Type II controls (roadmap) | ✔ Automated testing               | ✔ Background-verified workforce       |

# Engagement Models...

|                                                                                   |                          | Increased Flexibility                                   | Quality Assurance                                      | Lower Delivery Cost                         | Risk sharing, High Predictability                                |
|-----------------------------------------------------------------------------------|--------------------------|---------------------------------------------------------|--------------------------------------------------------|---------------------------------------------|------------------------------------------------------------------|
|   | <b>Outsourcing Model</b> | Staff Augmentation                                      | Managed Capacity Model                                 | Fixed Price Model                           | Managed Services Model                                           |
|                                                                                   |                          | Customer Accountability                                 | Joint Accountability                                   | Vendor Accountability on delivery           | Complete Vendor ownership                                        |
|   | <b>Services</b>          | Any requested Services<br>No SLA commitments            | Set of Services<br>Limited SLA Commitments             | Set of Services<br>Defined SLA Commitments  | Complete outsourced Services<br>SLAs linked to business outcomes |
|   | <b>People</b>            | Other vendors +/- Customer IT<br>+/- Suniksha Resources | Suniksha Managed FTEs                                  | Suniksha Managed FTEs                       | Suniksha Managed skills & expertise                              |
|   | <b>Processes</b>         | Customer Processes<br>As-Is                             | Customer Processes<br>As-Is                            | Suniksha Processes +<br>Customer As-Is      | ITIL base Value Model                                            |
|   | <b>Tools</b>             | Customer Tools<br>As-Is                                 | Customer Tools<br>As-Is                                | Suniksha Tools + Customer<br>As-Is          | Suniksha Tools + Automation<br>Solution                          |
|   | <b>Commercial Model</b>  | T&M                                                     | T&M with some built-in<br>Productivity gain commitment | Fixed Price tied to milestones              | Outcome based Price models<br>with YoY Productivity Built-In     |
|  | <b>Demand Management</b> | Focus on demand & supply                                | Focus on capacity utilization                          | Proactive demand and capacity<br>management | Proactive demand generation<br>and capacity management           |

# We have developed Best Practices in each engagement model

| Outsourcing Model |  Staff Augmentation |  Managed Capacity |  Fixed Price Model |  Managed Services |
|-------------------|------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------|
| Best practices    | On-boarding and training kits                                                                        | Customer Learning Academy                                                                          |                                                                                                       |                                                                                                      |
|                   | Mature sourcing processes                                                                            | Innovation and Customer Value Adds                                                                 |                                                                                                       |                                                                                                      |
|                   | Productivity management                                                                              |                                                                                                    | Proactive risk management                                                                             |                                                                                                      |
|                   | Productivity management                                                                              |                                                                                                    | Anti-pyramid resourcing                                                                               |                                                                                                      |
|                   |                                                                                                      |                                                                                                    |                                                                                                       | Business aligned IT                                                                                  |

# Let Us Innovate Together!

*"Thank you for the opportunity to partner in your transformation. Let's build the future together."*



Company

Suniksha Technologies LLC



Location

Frisco, Texas | Hyderabad, India



Email

[contactus@sunikshainfotech.com](mailto:contactus@sunikshainfotech.com)



Website

[www.sunikshainfotech.com](http://www.sunikshainfotech.com)