

Corporate Profile

Enterprise Technology & Strategic Talent Solutions

Accelerating Digital Transformation through Integrated Services



US-Based



Global Delivery



Compliance-Driven

Who We Are?



Legal Entity

Suniksha Technologies LLC

US-incorporated, Texas-based



Team Size

200+ Professionals

USA & India delivery centers



Founded

2016

9+ years of enterprise delivery



Headquarters

Frisco, Texas

Dallas-Fort Worth metro area



Growth Trajectory

~30% YoY

Sustained organic growth





Client Base


Fortune 500 Focus

Multi-year partnerships

Standards & Compliance

 ISO 27001

 PCI DSS Compliant

 SOC 2 Compliant

 GDPR

Proven Excellence Across Global Enterprises

“

"Built on a foundation of consistent value delivery, with deep domain expertise"



Core Technology Services



Digital Product & Platform Engineering

- › Legacy Modernization & Cloud Migration
- › Microservices & API-First Platforms
- › Application Modernization



Data Intelligence & Analytics

- › Data Lake & Warehouse Architecture
- › Real-time Streaming & BI Visualization
- › Advanced Analytics



Applied AI & Innovation

- › Generative AI & LLM Engineering
- › Machine Learning Operations
- › AI-Driven Automation



Modern Cloud & Infrastructure

- › Multi-Cloud Strategy & Implementation
- › Infrastructure as Code (IaC) & Kubernetes
- › Cloud Governance



Resilience, Security & DevSecOps

- › CI/CD Pipeline & Test Automation
- › Security-First Development (DevSecOps)
- › Identity & Compliance (IAM & SIEM)



Team in a Box

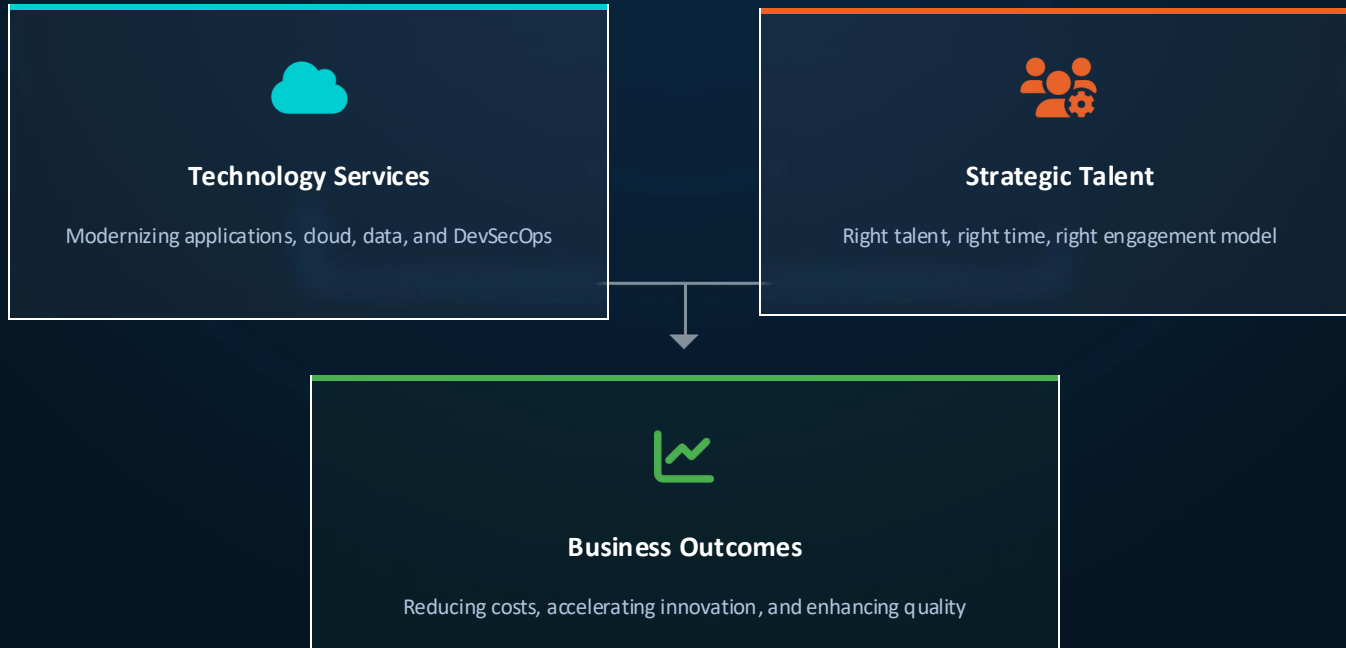
- ✔ Cross-functional teams (3-12 FTEs) tailored to project needs
- ✔ Dedicated to specific programs, products, or workstreams
- ✔ Pre-built automotive accelerators to speed up delivery
- ✔ Fixed monthly capacity pricing for predictable budgeting



Staff Augmentation

- ✔ **Specialized Roles:** Gen AI SEs, Cloud Architects, Data Engineers
- ✔ **Ops & Security:** DevOps, SRE, Security Specialists
- ✔ **Flexible Models:** Contract, Contract-to-Hire, Direct Placement
- ✔ **Rapid Response:** 72-hour time-to-present for critical roles

Our Pathway to Organizational Excellence



Why Suniksha? The Value Proposition



30-40% Cost Optimization

Hybrid delivery model combining US-based leadership with global execution centers, delivering enterprise-grade quality at optimized total cost of ownership.



Accelerated Time-to-Market

Pre-built automotive accelerators, reusable components, and agile delivery methodology reducing project timelines by 25–35%.



Quality & Compliance First

Toyota Production System-aligned quality practices with enterprise security controls meeting automotive industry regulatory requirements.



Long-Term Partnership

Multi-year enterprise engagements with dedicated account teams, knowledge retention programs, and continuous improvement mindset.

Delivery Excellence Model



US-Based Leadership

- > Client engagement & relationship mgmt
- > Solution architecture & design
- > Program/project governance
- > Quality assurance oversight



Global Execution








- > Development & engineering teams
- > Testing & quality engineering
- > Follow the sun model (24x7)
- > Cost-optimized delivery centers







Quality & Compliance Framework

- ✔ Agile/Scrum delivery methodology
- ✔ Code review & security scanning
- ✔ Continuous Integration & Deployment
- ✔ SOC 2 Type II controls (roadmap)
- ✔ Automated testing
- ✔ Background-verified workforce

Engagement Models...

		<i>Increased Flexibility</i>	<i>Quality Assurance</i>	<i>Lower Delivery Cost</i>	<i>Risk sharing, High Predictability</i> →
 Outsourcing Model		Staff Augmentation	Managed Capacity Model	Fixed Price Model	Managed Services Model
		<i>Customer Accountability</i>	<i>Joint Accountability</i>	<i>Vendor Accountability on delivery</i>	<i>Complete Vendor ownership</i>
 Services		Any requested Services No SLA commitments	Set of Services Limited SLA Commitments	Set of Services Defined SLA Commitments	Complete outsourced Services SLAs linked to business outcomes
 People		Other vendors +/- Customer IT +/- Suniksha Resources	Suniksha Managed FTEs	Suniksha Managed FTEs	Suniksha Managed skills & expertise
 Processes		Customer Processes As-Is	Customer Processes As-Is	Suniksha Processes + Customer As-Is	ITIL base Value Model
 Tools		Customer Tools As-Is	Customer Tools As-Is	Suniksha Tools + Customer As-Is	Suniksha Tools + Automation Solution
 Commercial Model		T&M	T&M with some built-in Productivity gain commitment	Fixed Price tied to milestones	Outcome based Price models with YoY Productivity Built-In
 Demand Management		Focus on demand & supply	Focus on capacity utilization	Proactive demand and capacity management	Proactive demand generation and capacity management

We have developed Best Practices in each engagement model

Outsourcing Model	 Staff Augmentation	 Managed Capacity	 Fixed Price Model	 Managed Services
Best practices	On-boarding and training kits	Customer Learning Academy		
	Mature sourcing processes	Innovation and Customer Value Adds		
	Productivity management	Proactive risk management		
	Productivity management	Anti-pyramid resourcing		
	Business aligned IT			

Dedicated Recruitment Team(DRT) – Proposed Process Steps

01

DRT head/team from Suniksha will understand from Toyota against each position what is the key criteria for evaluation do the benchmarking

02

Translate the criteria to attributes required for the individual

- These should include both technical and non-technical (Domain)

03

All interviews will benchmark the candidates against each of the mandatory skills and feedback in desired skills

04

If there are any skill gap, Suniksha will advise how to cover skills gaps against mandatory skills

05

Post selection by Suniksha, the feedback will be shared with Toyota for any additional consideration before making an offer

06

Post offer Account manager will take an alternate day feedback of the performance for the first 30 days

Suniksha Value Proposition

Framework for a quick ramp-up

Activity	Ownership	Value prop
Sourcing	Suniksha Technologies	Leverage readily available identified resource pipeline Ability to scale up recruitment bandwidth
Evaluation	Suniksha Technologies	Create a DRT of Suniksha recruiters for the entire evaluation process
Final Review	Toyota	Alignment to Toyota expectations around Key attributes
Onboarding Tracking	Suniksha Technologies	Dedicated SPOC from Suniksha will touch base with offered yet to onboard candidates on a daily basis
Onboarding	Suniksha Technologies / Toyota	Joint and accelerated onboarding
Contingency	Suniksha Technologies	Additional 5%-10% resources in reserve
Performance calibration	Suniksha Technologies	Account Manager to review with Toyota on an alternate day basis during warranty period

Proposed Next Steps

01



Technical Deep-Dive Session

Present specific use cases, review architectural approaches, and align technology stack with Toyota's infrastructure and security requirements.

02



Pilot Project Scoping

Identify a low-risk, high-value pilot (4-8 weeks) to demonstrate capabilities and set clear success metrics.

03



Vendor Onboarding & Compliance

Complete security questionnaires, procurement docs, and legal agreements to enable rapid engagement once the pilot is approved.

Let Us Innovate Together!

"Thank you for the opportunity to partner in your transformation. Let's build the future together."



Company

Suniksha Technologies LLC



Location

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